

## **ASSOCIATE PROFILE**

### **PHIL CARTER** **Senior Director of Retail Sales and Leasing**



#### **AREAS OF SPECIALIZATION:**

Landlord & Tenant Representation  
Investment & Retail Brokerage  
Site Selection/Land Acquisition & Sales

#### **EDUCATION:**

Fort Lauderdale College Business & Finance - 1976 - B. A., Business Administration  
Institute of Real Estate Management - 1984 - Certified Property Manager Designation (CPM)

#### **CAREER:**

|                |  |
|----------------|--|
| 2004 - Present | Quest Company, Senior Director of Retail Leasing and Sales |
| 2001 - 2004    | Staubach Retail Services, Director - Central Florida       |
| 1996 - 2001    | Colliers Arnold - V. P. Retail Services                    |
| 1981 - 1996    | Faison Associates - Senior Director, Retail Services       |

#### **PARTICIPATED IN THE DISPOSITION OF THE FOLLOWING PROJECTS:**

|                            |                |            |
|----------------------------|----------------|------------|
| Montgomery Ward            | Orlando Stores | 400,000 sf |
| Sky View Plaza             | Orlando        | 175,000 sf |
| Uni-Globe Center           | Orlando        | 125,000 sf |
| University Square          | Orlando        | 95,000 sf  |
| International Drive Center | Orlando        | 75,000 sf  |

#### **PROFESSIONAL/CIVIC AFFILIATIONS:**

- International Council of Shopping Centers (ICSC)
- Central Florida Commercial Real Estate Society (CFCRES)
- Institute of Real Estate Management
- Building Owners & Managers Association (BOMA) President, 1983

#### **PROJECTS:**

- Winter Park Corners - 150,000 sf Retail Development
- Interstate Mall - 350,000 sf Retail Redevelopment
- Brokerage and Leasing - Aggregate value - \$250,000,000

#### **AWARDS:**

|                       |                                     |
|-----------------------|-------------------------------------|
| "Hallmark Award"      | Central Florida Real Estate Society |
| "Top Retail Producer" | Central Florida Real Estate Society |