

## **ASSOCIATE PROFILE**

### **RICARDO TORRES** **Business Development**



#### **AREAS OF SPECIALIZATION:**

Business Development

#### **EDUCATION:**

Interamerican University of Puerto Rico – Major in Sales and Marketing – 1998  
Barry University – ongoing studies in Business Administration

#### **CAREER:**

1998–Present R' Trucking, Inc., President  
1995–1998 Coca Cola Enterprise, Account Manager  
1993–1995 Casera Foods, Account Manager

#### **ACHIEVEMENTS:**

- Top Salesman for Coca-Cola Division of Bacardi, 3 years in a row
- “Top Producer” ranking at residential real estate brokerage firm
- Generated more than 400% increase in revenues for previous company

#### **LICENSES/CERTIFICATIONS:**

- Real Estate Broker, Florida
- IFREC - Property Management
- Freight Broker, United States
- Life Insurance Agent, Puerto Rico

#### **PROFESSIONAL AFFILIATIONS:**

- National Association of Realtors

#### **FOREIGN LANGUAGES:**

- Español