

ASSOCIATE PROFILE

STEPHEN J. LaFRENIERE
President & C.E.O.



AREAS OF SPECIALIZATION:

Property Acquisitions
Management & Leasing
Sales Management
Shopping Center Re-Habs
Tax Appeals
Environmental Remediation

Commercial Brokerage
Bank Receiverships
Property Analysis and Valuation
Construction Supervision
Major Tenant Lease Negotiations
Expert Witness

EDUCATION:

Stetson University - B.B.A., Finance - 1972
Certified Property Manager (CPM)
Certified Shopping Center Manager (CSM)
Certified Commercial Investment Manager (CCIM)
Certified Leasing Specialist (CLS)
Executive Certified Property Manager (AMO)

CAREER:

1996-Present Quest Company of Central Florida, Inc., President
1994-1996 Lat Purser & Associates, Inc., Orlando, Florida Partner
1977-1994 SJL Management, Inc., Owner/Operator
1976-1977 Balcor Company, Boca Raton, Property Manager, Leasing Agent
1972-1976 Haskell Realty Developers, Jacksonville, Property Manager, Leasing Agent,
Development Manager
NOTE: SJL Management, Inc. merged with Lat Purser & Associates in 1994 and then
seceded in 1996, becoming the Quest Company.

MAJOR PROJECTS:

- Court-approved receiver and trustee
- Four successful Contamination Remediations and Sales
- Formation of Fourteen limited partnerships for client investment
- Brokerage and leasing value in excess of \$500,000,000
- Re-development Manager of eight successful re-habs

PROFESSIONAL/CIVIC AFFILIATIONS:

- Institute of Real Estate Management (IREM) - Central Florida Chapter Past President
- International Council of Shopping Centers (ICSC)
- National Association of Realtors
- Orlando Area Chamber of Commerce

Receiverships

Property and Location in Florida

Institution

Casselberry Square, Casselberry

Household Finance

Conway Centre, Orlando, Florida

Crown Bank

DeSoto Junction, Bradenton

M Bank, Texas

Douglas Entree, Altamonte Springs

Barnett Bank

Douglas Point, Altamonte Springs

Crown Bank

Homosassa Square, Homosassa

Sun Life of Canada

Jones Avenue Industrial Park, Apopka

SunTrust Bank

Longwood Lakes S. C., Longwood

Textron Financial, NYC

Michigan Office Bldg., Orlando

SunTrust Bank

Minard Business Complex, Orlando

SunTrust Bank

Moss Road Office Park, Winter Springs

SunTrust Bank

Oaks of Lake Mary Shopping Center, Lake Mary

New York Life

Parkway Green, Orlando

Crown Bank

Prairie Lake Plaza (now Circuit City Plaza), Altamonte Springs

Michigan National Bank

T. Carroll Plaza, Lakeland

Crestar